

AGENDA REPORT

TO: Mayor & City Commission
FROM: Ken Hibl, City Manager
DATE: September 15, 2016
RE: Authorization to Purchase Fork Truck

For the Agenda of September 19, 2016

Background. The 1960's-vintage, Army Surplus Fork Truck used in our Water & Waste Water Department has "died". Repair costs exceed \$6K (*see copy of Dale Clark's att'd memo & estimated repair cost document*). We've received quotations (*copies of quotes for less than and more than \$10K att'd*) for used fork trucks from multiple dealers. As reflected in the quotations less than \$10K, all the trucks are very high-hour pieces of equipment versus those listed on the quote sheets in the \$10K - \$13K grouping. Consequently, we believe it is in our best interest to spend the additional monies to purchase a used fork truck in the latter (\$10-\$13K) grouping.

As these are used items of equipment, the dealers are not able to guarantee that they will not be sold within the next day, week, or month – they are sold on a first-come, first-served basis. Therefore, we ask the City Commission provide us the authorization to purchase a lower-hour truck in the \$10K to \$13K range with a not-to-exceed authority of \$13K. With that authority, the City Staff will purchase the "best value for the money" truck that is available at the time with a cost not to exceed the \$13K price limit.

Issues & Questions Specified. Should the City Commission authorize the purchase of a used fork truck with a not-to-exceed price of \$13K?

Alternatives.

1. Authorize the purchase of a used fork truck for a purchase limit of \$13K?
2. Authorize the purchase of a used fork truck with a purchase limit less than \$13K?
3. Direct that our vintage truck be repaired.
4. Defer/delay/postpone decision regarding the date/time to a future scheduled Commission meeting.

Financial Impact. The fiscal impact will be directly related to the authorization provided by the City Commission. As this was an unanticipated expense, a Sewer Fund budget amendment will be required.

Recommendations. I recommend that the City Commission authorize the purchase of a used fork truck for a purchase price not to exceed \$13K by adoption of Resolution 2016-111.

Attachments.

1. Memo.
2. Repair Quote.
3. Quotes for Used Trucks – Less Than \$10K.
4. Quotes for Used Trucks – More Than \$10K.
5. Resolution 2016-111

INTEROFFICE MEMORANDUM

TO: KEN HIBL
FROM: DALE CLARK
SUBJECT: FORKLIFT PURCHASE
DATE 9/14/16
CC: STEVE KINGSBURY

Ken,

As we have discussed our 1960s era forklift is not long for this world. It is in need of repairs totaling \$6,192.00 for a battery and a new charger. They no longer make mechanical parts for our forklift, so if we repair ours and something else breaks we will be in the same position we are in now. I have been looking for a newer used ones and it looks like our best value is to spend about \$10,000 to \$13,000. When you drop down to the 5,000 to 10,000 dollar ones the run hours go up dramatically. So I am asking for the authority to spend not more than \$13,000 to purchase a forklift. I have included some potential options for purchase. The less expensive one have at least double the run hours. Thank you



FRAZA FORKLIFTS

A Blackwood Holdings Company

Bridgeport
4670 Zelle Drive
Bridgeport, MI 48722
(989) 777-7779 Fax (989) 777-6151

Plymouth
39550 Schoolcraft Road
Plymouth, MI 48170
(734) 455-5150 Fax (734) 455-7475

Romulus
35777 Genron Court
Romulus, Michigan 48174
(734) 941-5252 Fax (734) 941-2331

Roseville
15725 12 Mile Road
Roseville, MI 48066
(586) 778-6111 Fax (586) 778-9795

QUOTATION

City of Clare
11175 S. Eberhart
Clare, MI. 48617

Date: August 30, 2016
Quotation #: GEL 083016-A
Reference: Battery & Charger
Serial #:

Attn: Dale Clark

UNITS	DESCRIPTION	UNIT PRICE (U.S. DOLLARS)	TOTAL
One	New 36 Volt Industrial Lead Acid Battery Model: 18-85-13, 510AH 5 Year Warranty Lead Time about 6 weeks from date of order Cost	\$3,997.00	
One	New Industrial Battery Charger to match above battery Model: HPT 18-600, Triple Phase Power source needed Cost *Triple Phase Power needed for Charger quoted	\$2,195.00	

TO Repair
OUT Forklift

TERMS: CASH	F.O.B.: PORT	SUBJECT TO APPLICABLE STATE AND LOCAL TAX	
THIS QUOTATION IS AN OFFER BY FRAZA FORKLIFTS TO FURNISH THE BATTERIES AND CHARGERS DESCRIBED IN THIS QUOTATION. BUYER'S EXECUTION BELOW ACCEPTS ALL OF THE TERMS AND CONDITIONS STATED ON THE FOLLOWING QUOTATION. BUYER'S EXECUTION BELOW ACCEPTS ALL OF THE TERMS AND CONDITIONS OF THIS QUOTATION.		BUYER'S EXECUTION BELOW ACCEPTS ALL OF THE TERMS AND CONDITIONS STATED ON THE FOLLOWING QUOTATION. BUYER'S EXECUTION BELOW ACCEPTS ALL OF THE TERMS AND CONDITIONS OF THIS QUOTATION.	
QUOTE SUBMITTED BY: Gordie Loftis		BUYER'S NAME: ACCORDING TO ALL WRITTEN TERMS	
BY: (AUTHORIZED SIGNATURE)		BY: (SIGNATURE OF AUTHORIZED OFFICER OR REPRESENTATIVE REQUIRED)	
TITLE: Sales Manager		TITLE:	DATE:



FRAZA FORKLIFTS

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Bridgeport
4670 Zelle Drive
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(989) 777-7779 Fax (989) 777-6151

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39550 Schoolcraft Road
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Roseville
15725 12 Mile Road
Roseville, MI 48066
(586) 778-6111 Fax (586) 778-9795

QUOTATION

City of Clare
11175 S. Eberhart
Clare, MI. 48617

Date: August 30, 2016
Quotation #: GEL 083016-B
Reference: Used Mitsubishi FGC25N
Serial #:

Attn: Dale Clark

UNITS	DESCRIPTION	UNIT PRICE (U.S. DOLLARS)	TOTAL
One	2010 Mitsubishi Forklift		
Model:	FGC25N		
Capacity:	5,000 lbs. at 24" load center		
Upright:	Triple Stage 188" Max Fork Height 83" Overall Height Lowered 56" Free Lift		
Fuel:	LP Gas		
Tires:	Cushion, Drive & Steer, in good shape		
Other:	Sideshifter, back up alarm, strobe light, headlights *Includes new paint and seat cushion.		
Warranty:	AS IS		
	* This unit is out of our rental fleet, has high hours (13,000 hours), but has been very well maintained. We will do a full inspection on it before delivery.		
	Lead Time: about 2 weeks from date of order		
Price:		\$7,500.00	

TERMS: CASH

F.O.B.: POINT OF MANUFACTURER

PRICES SUBJECT TO APPLICABLE STATE AND LOCAL TAX

THIS QUOTATION IS AN OFFER BY FRAZA FORKLIFTS TO ENTER INTO A CONTRACT ACCORDING TO ALL OF THE TERMS AND CONDITIONS STATED ON THE FOLLOWING PAGE, WHICH MUST BE ACCEPTED BY THE BUYER WITHIN (30) DAYS OF THE DATE THIS QUOTATION. BUYER'S EXECUTION BELOW SHALL CONSTITUTE ACKNOWLEDGEMENT AND ACCEPTANCE OF ALL OF THE TERMS AND CONDITIONS OF THIS QUOTATION.

QUOTE SUBMITTED BY:

Gordie Loftis

BY: (AUTHORIZED SIGNATURE)

BUYER'S NAME: ACCORDING TO ALL WRITTEN TERMS

BY: (SIGNATURE OF AUTHORIZED OFFICER OR REPRESENTATIVE REQUIRED)

TITLE:

Sales Manager

TITLE:

DATE:

Investment Proposal

Thank you for allowing Alta Equipment Company the opportunity to present this quote.

Quote To: Mr. Dale Clark dclark@cityofclare.org

Customer: City of Clare

Ship to: Same

11175 S. Eberhart

Clare, MI -48617

Ph No: 989-386-2321

Quote No: 5320912-2

Series: A910

Model: 2005 GLC050VX

Quantity: 1

Date: 12 Sep 2016

Expires: 11 Oct 2016

Highlights

- Yale Veracitor Cushion Tire Forklift Model GC050VX: Nominal 5000 lb capacity at 24" load center. Veracitor trucks feature Industrial Grade Critical Components that maximize productive value and economic life of the lift truck. Rugged powertrains and cooling systems are designed specifically for tough lift truck applications. Highly reliable electrical systems provide sophisticated control of truck functionality leading to outstanding efficiency. Robust hydraulic systems and heavy duty masts provide excellent load moving capability. Truck frames provide optimal strength and rigidity, including maximum protection to internal components. Standard Equipment includes: Continuous Stability Enhancement System, Integrated Dashboard Display, Operator Restraint System, Operator Presence System (OPS), Low Fuel Indicator, Infinitely Adjustable Steering Column and Floor mat. Standard Used Truck Warranty: 30 Days Full and 90 Days Powertrain Warranty.
- POWERTRAIN: VX Value. Mazda 2.2L LPG EPA Emissions Certified Engine provides outstanding fuel economy in a heavy-duty industrial grade design. Techtronix 100 1-speed Transmission features Controlled Power Reversal providing decreased tire replacement costs by reducing tire spin, Auto Deceleration System improving brake maintenance costs by reducing brake usage, Controlled Ramp Roll-Back for improved operator control, Electronic Inching improving operating costs by eliminating inching adjustments, and Industrial Grade clutch packs, gears, shafts and drive train components for exceptional durability. Self Energizing Drum brakes provide excellent braking efficiency
- MONITORING: System Monitoring provides superb control over truck functionality and systems enabling maximum system efficiency for excellent durability and serviceability
- HOOD: Non-Vented



ALTA EQUIPMENT COMPANY

- MAST: 3 Stage Full Free Lift. 189" Max Fork Ht / 83" Lowered / 61" Free Lift / 238" Ext Ht. (2085 mm – 4800 mm)
- CARRIAGE: 38.5" (980mm) Class II Hook Integral Sideshifter
- FORKS: 42" Long Class II Hook Type (1.6"x3.9") Standard Taper, 1067mm Long, (40mm x 100mm).
- LOAD BACKREST EXTENSION: 48" High
- MAST TILT: 5 Degrees Forward / 5 Degrees Back
- HOSE GROUP: 1 Aux Function - Internal Mounted
- HYDRAULIC CONTROLS: Cowl Mounted Levers
- HYDRAULIC VALVE: 3 Function (1 Aux.) For Non-Clamping Attachments
- ENGINE START: Keyswitch Start
- RADIATOR: Heavy Duty Anti-Clog
- AIR INTAKE: High Mount Air Intake
- DIRECTIONAL CONTROL: Left Hand Directional Lever
- LPG TANK BRACKET: Swing Out
- U.L. APPROVAL: Type G or LP
- INCHING: Single Pedal Inch Brake
- OVERHEAD GUARD: Tall - 84" High (2128mm)
- TREAD WIDTH: Narrow Tread
- DRIVE TIRES: 70% or Newer Standard Compound Smooth Tread 21x7x15
- STEER TIRES: 70% or Newer Standard Compound Smooth Tread 16x5x10.5
- SEAT: Non Suspension Vinyl, includes Operator Restraint with No-Cinch Seatbelt
- VISIBLE ALARM: Amber Strobe Mounted Behind and Below OHG
- LIGHTS: Dual Front Headlights/Single Rear Work Light Halogen
- ALARM: 82-102 DB (A) Audible Backup Alarm
- ACCESS: Dual Rear View Mirrors, Rear Drive Handle with Horn Button
- STEERING WHEEL: Steering Wheel with Wheel Spinner Knob
- LITERATURE: Decals, Markings and Operator Manual
- USED CONDITION: Rental Ready, Cleaned, Fully Serviced
- 30 Day Powertrain Warranty, 11,000 Original Hours

ALTA EQUIPMENT COMPANY

Investment Proposal Price Information

Price Each

Total Selling Price

\$8,950.00

OPTIONAL: 2005 Hyster S50FT with same spec's as above unit with **13,638 hours.**

INVESTMENT, F.O.B. Delivered.....**\$6,950.00**

Terms: Net 30

F.O.B.: DELIVERED, 1-2 weeks

Warranty

WARRANTY: Rental Ready 30 Day Powertrain Warranty

Statement of Quality

Yale Materials Handling is an ISO 9002 Certified Manufacturing Company. Yale is among the first American lift truck manufacturers to receive this prestigious quality registration. Additionally, every Yale model design is reviewed and approved by either Underwriters Laboratories, Inc., or Factory Mutual Engineering Corp., and meets all of the required ANSI-B-56.1 guidelines.\n

This quote is valid for 30 days. Does not include State and local taxes if applicable.

Proposal By: Paul Southwell

Accepted By:

Account Manager

Date

Date

Dale Clark

From: Mark Urgero [mark@illinoislift.com]
Sent: Thursday, August 25, 2016 3:28 PM
To: Dale Clark
Subject: PHOTOS - YALE GLP035VX
Attachments: DSCN2281.JPG; DSCN2272.JPG; DSCN2273.JPG; DSCN2274.JPG; DSCN2275.JPG; DSCN2276.JPG; DSCN2278.JPG; DSCN2279.JPG; DSCN2280.JPG

Dale, *+600*

Here is a Pneumatic Yale that we have in stock.

YEAR: 2006
MAKE: YALE
MODEL: GLP035VX

3500LB CAPACITY
3 STAGE MAST
84" LOWERED
187" RAISED
LPG FUEL
MAZDA ENGINE
SOLID PNEUMATIC TIRES
INTEGRAL SIDE SHIFTER
42" FORKS INCLUDED

3,500 hrs.

\$11,900

11,000
out door includes shipping

Mark Urgero
ILLINOIS LIFT EQUIPMENT
VIPER LIFT TRUCKS

1201 W. Hawthorne Lane
West Chicago, IL 60185
Call & Text: [630.696.6886](tel:630.696.6886)
Direct: [331.240.2376](tel:331.240.2376)

mark@illinoislift.com





Dale Clark

From: Mark Urgero [mark@illinoislift.com]
Sent: Thursday, August 25, 2016 3:28 PM
To: Dale Clark
Subject: 2006 Toyota 7FGL14 Forklift Pneumatic tire LP gas
Attachments: 2006 TOYOTA 7FGL14.1.JPG; 2006 TOYOTA 7FGL14.2.JPG; 2006 TOYOTA 7FGL14.3.JPG; 2006 TOYOTA 7FGL15.4.JPG

Hi Dale,

Thanks for your time on the phone earlier. I am going to send you some machines that may work for you. Here is a toyota.

YEAR: 2006
MAKE: TOYOTA
MODEL: 7FGL14

3,000lb CAPACITY
2 STAGE MAST
77" LOWERED
118" RAISED HEIGHT
LPG FUEL
PNEUMATIC TIRES
FORKS INCLUDED
6500 HOURS

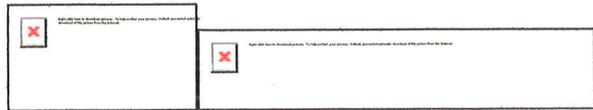
\$10,900

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Mark Urgero
ILLINOIS LIFT EQUIPMENT
VIPER LIFT TRUCKS

1201 W. Hawthorne Lane
West Chicago, IL 60185
Call & Text: [630.696.6886](tel:630.696.6886)
Direct: [331.240.2376](tel:331.240.2376)

mark@illinoislift.com





RESOLUTION 2015-111

A RESOLUTION OF THE CLARE CITY COMMISSION AUTHORIZING THE PURCHASE OF A USED FORK LIFT.

WHEREAS, the City's vintage, 60-plus year old fork truck requires repairs far exceeding the value of said truck; and

WHEREAS, said truck is considered an essential piece of equipment for the City's Water & Waste Water Department; and

WHEREAS, the City Staff has contacted a number of regional fork truck vendors seeking a used replacement truck; and

WHEREAS, it was discovered that used trucks that have high usage hours can be obtain for \$10,000 or less but used fork trucks with significantly fewer hours can be purchased for a matter of a few thousand dollars more – thereby providing a far better value for the price; and

WHEREAS, the used fork trucks are sold on a first-come, first-served basis thus the City Staff must have the authority to purchase the truck immediately upon discovery of one that fits the City's needs.

NOW THEREFORE BE IT RESOLVED THAT the City Commission of the City of Clare hereby authorizes the purchase of a used fork truck for a purchase cost not to exceed \$13,000.

ALL RESOLUTIONS AND PARTS OF RESOLUTIONS INSOFAR AS THEY CONFLICT WITH THE PROVISIONS OF THIS RESOLUTION BE AND THE SAME ARE HEREBY RESCINDED.

This Resolution was introduced by Commissioner _____ and supported by Commissioner _____. The Resolution declared adopted by the following roll call vote:

YEAS:

NAYS:

ABSENT:

Resolution approved for adoption on this 19th day of September, 2016.

Diane Lyon, City Clerk

